

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 30, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$109,980	37
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$45,241	20
Ahlbum, Tim	Health Coverage Solutions	\$33,672	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$32,380	10
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$30,078	9
Gold Producers (\$10,000 - \$30,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$26,687	10
Concklin, Ron	Rosenberg-Concklin, Inc.	\$23,520	11
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$23,339	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$21,887	9
Hatton, Catherine E.	Long Island Insurance Solutions	\$20,540	24
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$19,835	11
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$18,691	4
Barta, Devin M.	Barta Insurance Agency	\$18,683	5
Valery, Albert L.	Valery Insurance Agency	\$18,000	2
Benefit Plans of America, Inc.		\$15,989	6
Savage, Gina	Savage Insurance Agency	\$15,612	3
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$12,372	1
AmeriLife		\$12,033	13
Clark, John W.	Senior Solutions Insurance Agency	\$11,024	7
Silver Producers (\$5,000 - \$10,000)			
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$9,672	1
James M. Gray, Inc.		\$9,576	2
Senior Insurance Marketing, Inc.		\$9,576	2
Heller, Mark	Heller Insurance Agency	\$9,215	1
Rosati, Lisa	Rosati Insurance Agency	\$8,898	3
Centurion Agency, Ltd.		\$8,696	2
Weinfeld, Shia	Weinfeld Insurance Agency	\$7,944	2
Plotnikoff, Michael J.	Plotnikoff Insurance Agency	\$7,439	1
Agent Pipeline, Inc.		\$7,378	3
Centerstone Insurance & Financial Svcs.		\$7,367	3
Elite Insurance Partners, LLC		\$6,588	1
Klibowitz, Larry T.	Klibowitz Insurance Agency	\$6,194	1
Gruber, Sonny	Gruber Insurance Agency	\$6,156	1
Schuler, James F.	Consumer Group Services, Inc.	\$6,144	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$5,783	3
Finkelstein, Sara	Finkelstein Insurance Agency	\$5,688	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$5,580	3
ERIN Marketing, Inc.		\$5,232	3

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 30, 2017

Bronze Producers (\$2,500 - \$5,000)

Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,956	4
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,740	3
Lovett, Bonnie G.	Lovett Insurance Agency	\$4,728	1
McGuigan, Shirley A.	McGuigan Insurance Agency	\$4,682	1
Marrow, Elizabeth	Marrow Insurance Agency	\$4,536	1
C2P Advisory Group, LLC		\$4,488	1
The Leist Group, LLC		\$4,488	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$4,271	1
Loebig, George J.	Loebig Insurance Agency	\$4,259	2
Palmer, Casey V.	Palmer Insurance Agency	\$3,923	2
Barry, Shahid	Barry Insurance Agency	\$3,564	1
Futurity First Insurance Group, Inc.		\$3,564	3
American Eagle Consultants, Inc.		\$3,504	1
Newman, Michelle	Newman Insurance Agency	\$3,396	1
Powell, Derrick E.	Powell Insurance Agency, Inc.	\$3,144	1
Cohen, Sheila G.	Cohen Insurance Agency	\$3,108	1
Miller, Michele M.	Miller Insurance Agency	\$3,108	1
Trusted Senior Specialists, LLC		\$3,108	1
Lasman, David	Lasman Insurance Agency	\$3,096	1
Uchitel, Richard J.	Uchitel Insurance Agency	\$3,024	1
Bowes, Rick	Bowes Insurance Agency	\$2,976	1
Warner, Russell G. III	Warner Insurance Agency	\$2,968	1
Chacon, Cesar	The Insurance Hub	\$2,844	1
Cherry & Associates		\$2,844	1
Haug, John H.	Haug Insurance Agency	\$2,844	1
Kuhtz, Steven	Kuhtz Insurance Agency	\$2,844	2
Maisonet, Joseph	Maisonet Insurance Agency	\$2,844	1
Rapini, Duane M.	Rapini Insurance Agency	\$2,844	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$2,844	1
Maisto, Stephen	Senior Health Solutions	\$2,808	3
Daley, Michael A.	Daley Insurance Agency	\$2,784	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$2,688	1
Abadjian, Pierre	Abadjian Insurance Group	\$2,686	1
Bowen, Malcolm M.	Bowen Insurance Agency	\$2,673	1
Hayes, Kathryn A.	Hayes Insurance Agency	\$2,592	1
Olguin, Loren A.	Olguin Insurance Agency	\$2,556	1
Carrollwood Insurance		\$2,528	1
Finken, Mark E.	Merit Insurance Services, Inc.	\$2,524	3

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

July 30, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Saylor, Dexter R.	\$15,804
-------------------	----------

Gold Producers (\$10,000 - \$15,000)

Graham, Christopher N., CLU	\$12,695	Kempler, Gary S.	\$11,880
Sheldon, Paul, CLU, ChFC	\$12,372	Stevens, Sandra K.	\$10,114
Gauldin, Brian K.	\$12,312		

Silver Producers (\$5,000 - \$10,000)

Wiedersum, Bryan F.	\$9,672	Dillow, David S.	\$6,203
Mangini, Nicholas L.	\$9,647	Klibowitz, David R.	\$6,194
Heller, Mark	\$9,215	Gruber, Sonny	\$6,156
Ahlbum, Tim	\$9,060	Heidler, Thomas	\$6,060
Sachs, Kerry	\$8,532	Grzywa, Brandon	\$5,844
Siddique, Nayeem M.	\$7,776	Dellecese, Eileen M.	\$5,688
Plotnikoff, Michael J.	\$7,439	Dewalt, Geri B.	\$5,688
Haass, David	\$6,588	Finkelstein, Sara	\$5,688
Ripoll, Glenn A.	\$6,480	Haft, Gary S.	\$5,580
Savage, Gina	\$6,408	Franco, Salvador	\$5,436
Riva, Antonio	\$6,204	Slutsky, Frederick M.	\$5,087

Bronze Producers (\$2,500 - \$5,000)

Rosati, Lisa	\$4,962	Spink, Chad D.	\$3,732
Cancio, Maria	\$4,956	Borosak, William J. Jr.	\$3,672
Lovett, Bonnie G.	\$4,728	Simpkins, Mark A.	\$3,651
Keaveny, Patrick	\$4,682	Barta, Devin M.	\$3,612
Marrow, Elizabeth	\$4,536	Barry, Shahid	\$3,564
Hatton, Catherine E.	\$4,516	Valdes, Jorge A.	\$3,564
Tyree, Clayton J.	\$4,488	Pickens, George A.	\$3,504
Russo, Alan	\$4,348	Reyer, Jerome H.	\$3,480
Brown, Matthew	\$4,331	Chevrier, Alain G.	\$3,479
Sweeney, Alexander	\$4,271	Newman, Michelle	\$3,396
Lemaire, Daniel S.	\$4,248	Loebig, George J.	\$3,359
Upthegrove, Gerald	\$4,104	Hackmeier, Jeff D.	\$3,300
Weinfeld, Shia	\$4,056	Stein, Roberta	\$3,276
Zarins, Ivars	\$4,044	Azul, Ma Edita Andrea A.	\$3,167
Sanders, Barbara L.	\$4,032	Palmer, Casey V.	\$3,156
Stevens, Ray	\$3,995	Powell, Derrick E.	\$3,144
Barganier, Brian K.	\$3,912	Cohen, Sheila G.	\$3,108
Reisman, Jacob	\$3,888	Dega, Brigett L.	\$3,108
Holdren, Theone	\$3,803	Jefferson, Martin	\$3,108

Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

July 30, 2017

Nickel, Roger T.	\$3,108	Konz, Douglas J.	\$2,844
Schneck, Herbert T.	\$3,108	Lobdell, Deborah H.	\$2,844
Stark, Richard N.	\$3,108	Nyborg, Dana A.	\$2,844
Lasman, Mark J.	\$3,096	Pala, John P.	\$2,844
Balogh, Christian J.	\$3,024	Payant, Thomas A.	\$2,844
Gratzon, Peter	\$3,024	Primack, Neil E.	\$2,844
Mairano, Alexander	\$3,024	Sakharoff, Richard D.	\$2,844
Uchitel, Richard J.	\$3,024	Scott, James R.	\$2,844
Bowes, Rick	\$2,976	Daley, Michael A.	\$2,784
Warner, Russell G. III	\$2,968	Fingeret, Benjamin W.	\$2,699
Costanzo, Nicholas P.	\$2,927	Caravousanos, George J. Jr.	\$2,688
Richard, Paul	\$2,927	Mello, John E.	\$2,688
Sperling, Philip S.	\$2,927	Branch, Beth	\$2,686
Jennings, Mark	\$2,916	Lagrange, George W.	\$2,686
Ahlbum, Jon	\$2,844	Bowen, Malcolm M.	\$2,673
Cherry, Pamela	\$2,844	Hayes, Kathryn A.	\$2,592
Gerner, Karen C.	\$2,844	Cortes, Julio C.	\$2,567
Gordon, Aaron	\$2,844	Olguin, Loren A.	\$2,556
Gumora, Helene	\$2,844	Falbo, Kimberly R.	\$2,528